



New Data Centre launched to enhance IT service to the business and achieve major cost reductions



Brewin Dolphin is one of the UK's largest independent private client investment managers. They have 41 offices across the UK and Channel Islands offering a wide range of financial services and over £23 billion under management. The company focuses on helping private clients, trusts, charities and pension funds to create and preserve wealth.

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Customer Comment

"Kelway's supplier and project management behind the scenes was exceptional. The inevitable issues that occur in a large procurement and delivery exercise were resolved efficiently without our involvement and with no impact on our installation plan."

Scott Robertson
Group Server Manager
Brewin Dolphin

Issues & Challenges

- › London Data Centre upgrade opportunity created through end of lease
- › Legacy facility was expensive to run, inefficient and unable to cope with growing business requirements
- › Need to reduce costs – space, power, cooling, maintenance

Kelway Solution

- › Upgrade to new, more powerful and efficient machines at a most cost-effective site in Andover
- › HP c-Class Blade Servers were selected
- › Full diagnostic tests undertaken on all equipment; all components warranty registered
- › Remote systems management capability
- › Server assembly and preparation, including documentation for install carried out at Kelway site due to no space at the new data centre

Results & Benefits

- › Hardware delivered on time and budget via Kelway's strong relationship with HP
- › 30 server racks reduced to 7 – major space, power and cooling savings
- › Easy and rapid on-site install – 50 servers in 2 days
- › Smooth transition from old to new data centre with no business disruption
- › Administration workload reduced enhancing IT staff productivity

London City Office
10 Fleet Place
London, UK,
EC4M 7RB
t +44(0)20 7791 6000
f +44(0)20 7583 7600
e info@kelway.co.uk

Basingstoke Office
Vertex, Chineham Court
Lutyens Close, Basingstoke
Hampshire, UK, RG24 8AG
t +44(0)20 7791 6000
f +44(0)20 7583 7600
e info@kelway.co.uk

United Arab Emirates Office
Business Central Towers
11th Floor, Suite 1106B
Sheikh Zayed Road, Dubai
PO Box 500833, UAE
t +971 (0) 552 956850
e info@kelway.co.uk