

Integrated Virtualisation and Security Solution Lowers Costs and Supports Business Continuity



Founded in 1987, OC&C Strategy Consultants is a global consulting firm that provides strategic advice to the senior management of large enterprises and organisations. It operates from 11 offices in 7 countries in UK, Europe, USA, India, Hong Kong and China.

OC&C works across the development corporate and business strategy and its successful implementation together with support on mergers and acquisitions and it works across most commercial markets and in the Public Sector.

Customer Comment

"Kelway successfully managed an important server migration project significantly ahead of schedule in little more than 8 hours. Whilst helping us rationalise the server estate as part of a virtualisation strategy, we have reduced the cost of operation. In the medium term, we have also achieved a tangible return on our investment. The new environment will meet changing business needs, offering the agility and flexibility we require from it."

James Wood
IT Manager
OC&C Strategy Consultants

Issues & Challenges

- Resilient infrastructure with enhanced application performance needed to support the growing business
- Increase email security
- Utilise virtualisation technology to reduce operational costs

Kelway Solution

- Relocation of the server estate in only 8 hours and outside of normal working hours
- 30 day analysis of current server utilisation and performance metrics using PlateSpin Recon (agent free monitoring) – servers with under 50% utilisation were targeted for virtualisation
- Virtualised workloads, using VMware, included Active Directory, Exchange 2003, SQL, File and Applications servers
- Email back-up using Mimecast unified email management system

Results & Benefits

- Lower operational costs
- HP blade environment, with high-density racks, reduced space required
- Mimecast includes anti-virus and anti-spam functionality and delivers secure and reliable business continuity and, if a server is unavailable, end users can still use Microsoft Outlook with no change in service performance
- Network has simple, centralised systems management, delivers enhanced performance, is easier to manage and is a flexible solution to meet the changing needs of the business